

enterprise europe network



UN PROCUREMENT COMPANY MISSION: GENEVA, SWITZERLAND

Date:

Monday 1 - Wednesday 3 October 2018

Closing date for applications:

Friday 27 July 2018

WHY THE UNITED NATIONS?

The United Nations (UN) is one of the world's largest procuring entities and represents a vast global market for suppliers of goods and services. The overall procurement volume (goods and services combined) of UN organisations during 2016 was £13.1bn. The UK is the UN's eighth biggest supplier. UN procurement is suitable for small as well as larger companies. Payment is guaranteed, English is the working language and the UK has an excellent reputation among the UN agencies.

KEY ORGANISATIONS IN GENEVA

World Health Organisation (WHO); United Nations High Commission for Refugees (UNHCR); International Red Cross Federation (IFRC); International Red Cross Committee (ICRC); International Labour Office (ILO); United Nations Office of Geneva (UNOG); and World Intellectual Property Organisation (WIPO).

MOST IN-DEMAND PRODUCTS AND SERVICES

Medical equipment, water and sanitation supplies, generators, communications equipment and vehicles, as well as services such as corporate training, communications skills and specialised consultancy.

BENEFITS

- A pre-arranged programme of group or individual meetings with UN and International Red Cross procurement officers, organised by the British Embassy (Department of International Trade) in Geneva
- A briefing held at the British Embassy in Geneva on the UN procurement process
- A cost and time-effective way of making essential personal contact with UN procurement officers
- Advice and expertise from the British Embassy in Geneva in developing your business with these organisations
- Your company profile distributed to procurement staff
- Services of an experienced mission manager before and during the mission
- Network with other British companies doing business with the UN

DRAFT PROGRAMME

DATE	TIME	ACTIVITY
Monday 3 September	11.45am	Depart London
	2.30pm	Arrive Geneva International Airport
	4.30pm	Briefing by British Embassy – UKTI, Geneva
Tuesday 4 September	All day	Individual meeting or group visits
Wednesday 5 September	Morning	Individual meeting or group visits
	5.30pm	Depart Geneva International Airport
	6.10pm	Arrive London

THE COSTS

Participation Fee:

- £550.00 +VAT Overseas Market Introduction Service (OMIS) fee for the organisation of your meetings
- Travel costs

HOW TO APPLY

To receive an application form, please contact Marta Zanfrini, International Business Manager, E: mzanfrini@londonchamber.co.uk, T: +44 (0)20 7203 1822. Please note that applications will need to be approved by the British Embassy which will assess whether the UN is currently procuring the product or service offered by the applicant company. Places are limited and we recommend you apply as soon as possible. The deadline for applications is Friday 27 July 2018 to allow time for the British Embassy to check that your product or service is relevant to UN purchasing.

ELIGIBILITY

To accompany this trade mission, your business must be established within the UK and selling or marketing a British product or service. Please note that there is very limited space and companies will be registered on a first come, first served, basis.

TRAVEL

A special group rate of CHF264.00 (£199.99) per night with breakfast included has been negotiated with the Warwick Hotel (4*) in Geneva. You can select a different hotel but it is highly recommended that you stay in the mission hotel to make the most of the networking opportunities.