



UNITED NATIONS BUSINESS CLINIC

DATE AND VENUE

Date:

Tuesday 16 April 2019, 9.30am – 3.50pm*

*Pre-booked, individual 20-minute appointments

Venue:

London Chamber of Commerce and Industry (LCCI), 33 Queen Street, London EC4R 1AP

The overall procurement volume of United Nations (UN) organisations increased for a sixth consecutive year, reaching US\$18.6bn (£14bn) in 2017 – an increase of 5.1% or US\$910m (£693m), compared to 2016. The increase was driven largely by a 9.1% or US\$823m (£627m) increase in procurement of services, while procurement of goods rose by a more modest 1% or US\$87m (£66m).

UN procurement is suitable for small as well as larger companies because payment

is guaranteed. In addition, English is the working language and the UK has an excellent reputation among the UN agencies, being the UN's fifth largest supplier in 2017 (valued at approximately £423m).

Although these organisations present huge purchasing opportunities, it is essential to be well prepared and familiar with the purchasing process. It is important to know how to register your company to be invited to bid, and to know which international organisation could be most interested in your company's products or services.

Eleanor Baha, Trade Attaché, British Embassy – Department for International Trade (DIT), Geneva will be offering expert advice on how UK suppliers of goods and services can take advantage of the significant export opportunities through supplying the UN in Geneva.

Un agencies in Geneva:

United Nations High Commission for Refugees (UNHCR); United Nation Office of Geneva (UNOG); World Health Organisation (WHO); International Red Cross Committee (ICRC); International Red Cross Federation (IFRC); World Intellectual Property Organisation (WIPO); and International Labour Office (ILO).

Most in-demand products and services:

Medical equipment; pharmaceuticals; water and sanitation supplies; generators; communications equipment; and vehicles, as well as services such as corporate training, communications skills and specialised consultancy.

If you would like to discuss the opportunities for your company and book an individual appointment (20 minutes) with Eleanor Baha, please complete the booking form.

Please note: places will only be allocated on the basis that the product or service offered by the applicant company is relevant to UN purchasing. If your product/service is relevant, we will contact you to arrange a time for your appointment. Applications should be accompanied by a company profile/brochure.

TRADE MISSION TO GENEVA

This business clinic is the first stop for any company seeking to do business with the UN. For companies keen to take advantage of the prospects, this business clinic will highlight how your business can join a trade mission to Geneva to meet UN representatives during Autumn 2019.

TO REGISTER – UNITED NATIONS BUSINESS CLINIC

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Please complete the booking form in block capitals and return to: Vanessa Vlotides, Head of International Business, LCCI, 33 Queen Street, London EC4R 1AP or scan/email back to us at E: vvlotides@londonchamber.co.uk.

APPLICATION DETAILS

Title	First name	Surname
Your job title		Company name
Company address		Postcode
Email	Tel	
Number of employees	Annual turnover £	Year established
Description of business		

What product/service would you like to supply to the UN?

Have you previously supplied to the United Nations?

What organisation have you supplied?

If not, what is your interest in supplying to the UN?

Please specify your preferred time, followed by your second and third preferences using 1, 2 and 3 in the boxes provided on the right.	9.30am – 9.50am	1.30pm – 1.50pm
	10.00am – 10.20am	2.00pm – 2.20pm
	10.30am – 10.50am	2.30pm – 2.50am
	11.00am – 11.20am	3.00pm – 3.20pm
	11.30am – 11.50am	3.30pm – 3.50pm
	12.00pm – 12.20pm	
We will confirm your participation and time slot once your application has been reviewed.		

To view all international events, please visit londonchamber.co.uk/international

PRIVACY AND DATA PROTECTION

We are committed to protecting and respecting your rights to privacy and data protection. We will use the information we collect about you in accordance with the reasons stated when we collect it and to inform you of our activities. The information supplied by you will be held on London Chamber of Commerce and Industry databases and we will take reasonable measures to safeguard its confidentiality, integrity and availability. Our Privacy Policy sets out how the Chamber collects, uses, shares and retains all personally identifiable information.

TICK the box(es) if you would like:

Your name, job title, company and business activity displayed on the printed and electronic guest lists for this event

Your full contact details shared with external sponsor(s), partner(s) and host(s) for this event who may contact you about their services (sponsors, partners and hosts are listed on the event marketing collateral, guest list and website)