

enterprise europe network



UNITED NATIONS BUSINESS CLINIC

About the event

Date

Wednesday 3 May 2017

Location

London Chamber of Commerce and Industry,
33 Queen Street, London EC4R 1AP

The format will be individual, confidential meetings lasting 20 minutes. Appointments can be made from 9.30am onwards.

The UN is a promising market for UK companies as the UN overall procurement volume (goods and services combined) of the various UN organisations is worth around £12bn per year.

UN procurement is suitable for small as well as larger companies because payment is guaranteed. In addition, English is the working language and the UK has an excellent reputation among the UN agencies, being the UN's ninth largest supplier in 2015.

Although these organisations present huge purchasing opportunities, it is essential to be well prepared and familiar with the purchasing process. It is important to know how to register your company to be invited to bid, and to know which international organisation could be most interested in your company's products or services.

Eleanor Baha, Trade Attaché, British Embassy – Department for International Trade (DIT), Geneva and Joanne Ganthier, Trade Adviser at the British Embassy in Copenhagen will be offering expert advice on how UK suppliers of goods and services can take advantage of the significant export opportunities through supplying the United Nations (UN) in Geneva, Rome and Copenhagen.

UN AGENCIES IN GENEVA:

United Nations High Commission for Refugees (UNHCR); United Nation Office of Geneva (UNOG); World Health Organisation (WHO); International Red Cross Committee (ICRC); International Red Cross Federation (IFRC); World Intellectual Property Organisation (WIPO); and International Labour Office (ILO).

MOST IN-DEMAND PRODUCTS AND SERVICES:

Medical equipment; pharmaceuticals; water and sanitation supplies; generators; communications equipment; and vehicles, as well as services such as corporate training, communications skills and specialised consultancy.

UN AGENCIES IN ROME:

Food and Agriculture Organisation (FAO); World Food Programme (WFP); and International Fund for Agricultural Development (IFAD).

MOST IN-DEMAND PRODUCTS AND SERVICES:

Food and agricultural products; seeds; pesticides; generators; vehicles; basic hand tools; communications equipment; and corporate training services.

UN AGENCIES IN COPENHAGEN:

United Nations Development Programme (UNDP); United Nations Population Fund (UNFPA); United Nations Children's Fund (UNICEF); and United Nations Office for Project Services (UNOPS).

MOST IN-DEMAND PRODUCTS AND SERVICES:

Medical equipment; pharmaceuticals; water and sanitation supplies; generators; communications equipment and vehicles; and educational equipment as well as services such as corporate training, communications skills and specialised consultancy.

If you would like to discuss the opportunities for your company and book an individual appointment (20 minutes), please complete and return the reply slip below.

Please note: **places will only be allocated on the basis that the product or service offered by the applicant company is relevant to UN purchasing.** If your product/service is relevant, we will contact you to arrange a time for your appointment. Applications should be accompanied by a company profile/brochure.

TRADE MISSION TO GENEVA AND COPENHAGEN

This business clinic is the first stop for any company seeking to do business with the UN. For companies keen to take advantage of the prospects, this business clinic will highlight how your business can join a trade mission to Geneva and Copenhagen to meet with UN representatives during Tuesday 10 - Thursday 12 October 2017.

THIS EVENT IS FREE

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ATTENDANCE AT THIS EVENT IS COMPLIMENTARY. However, there will be no admittance without prior registration.

TO REGISTER

Please complete the booking form in BLOCK CAPITALS and return to:
Marta Zanfrini, London Chamber of Commerce and Industry (LCCI), 33 Queen Street, London EC4R 1AP or fax the form back to F: +44 (0)20 7203 1812
or scan/email back to us at E: mzanfrini@londonchamber.co.uk

APPLICATION DETAILS

| | | |
|--|-------------------|------------------|
| Title | First name | Surname |
| Your Job title | Company name | |
| Company address | Postcode | |
| Email | Telephone | Fax |
| Number of Employees | Annual Turnover £ | Year established |
| Description of business | | |
| What product/service would you like to supply to the UN? | | |
| Have you previously supplied to the United Nations? | | |
| What organisation have you supplied? | | |

Please attach your company profile/brochure to this form

Please specify your preferred time, this should be followed by your second and third preferences using 1, 2 and 3 in the boxes provided on the right.

| TIME | <input type="checkbox"/> | <input type="checkbox"/> |
|-------------------|--------------------------|--------------------------|
| 9.30am - 9.50am | <input type="checkbox"/> | <input type="checkbox"/> |
| 10.00am - 10.20am | <input type="checkbox"/> | <input type="checkbox"/> |
| 10.30am - 10.50am | <input type="checkbox"/> | <input type="checkbox"/> |
| 11.00am - 11.20am | <input type="checkbox"/> | <input type="checkbox"/> |
| 11.30pm - 11.50am | <input type="checkbox"/> | <input type="checkbox"/> |
| 12.00pm - 12.20pm | <input type="checkbox"/> | <input type="checkbox"/> |
| 1.30pm - 1.50pm | <input type="checkbox"/> | <input type="checkbox"/> |
| 2.00pm - 2.20pm | <input type="checkbox"/> | <input type="checkbox"/> |
| 2.30pm - 2.50pm | <input type="checkbox"/> | <input type="checkbox"/> |
| 3.00pm - 3.20pm | <input type="checkbox"/> | <input type="checkbox"/> |
| 3.30pm - 3.50pm | <input type="checkbox"/> | <input type="checkbox"/> |
| 4.00pm - 4.20pm | <input type="checkbox"/> | <input type="checkbox"/> |
| 4.30pm - 4.50pm | <input type="checkbox"/> | <input type="checkbox"/> |
| 5.00pm - 5.20pm | <input type="checkbox"/> | <input type="checkbox"/> |

To view all international events, please visit londonchamber.co.uk/international

PRIVACY AND DATA PROTECTION

We are committed to protecting your privacy and will only use the information we collect about you in accordance with the reasons stated when we collect the information. The information supplied by you will be held on the database by LCCI and used to notify you of future events and services.

If you do NOT put a CROSS in the box(es) provided:

- your full contact details may be shared with our event partners
 you will be added to LCCI's international business mailing list