



INTRODUCTION

MEMBERSHIP THAT MATTERS TO BUSINESS

Ealing Chamber of Commerce is the voice for business in South London, supporting the growth and success of our members. By joining Ealing Chamber of Commerce you become part of the London Chamber of Commerce giving you instant access to over 3000 businesses across London. Quite simply, our business is your business.

The Chamber has developed a diverse events schedule making sure your business has every chance to meet new contacts and develop new sales leads. With a number of business support services open to members, key networking opportunities and offers to save money and time, all you have to do is join.

By joining our network, we will support your business every step of the way. All you have to do is make sure you and your business take advantage of a network designed for your success.

OUR NETWORK

As part of our network, you will have exclusive and unlimited access to over 3000 businesses from across London. As a new member you will receive our network directory complete with contact details of every member. Our directory offers you and your business the chance to raise your profile whilst saving you time and money. With the added incentive of a profile in the directory, you have every chance of generating even more business.

Why not access our members' zone? It's exclusive to the membership, gives you access to our online directory and allows you to search for members from all areas of the network. With regular discounts available from other members, why not offer a saving of your own to the membership and boost your own sales.

The members' zone offers you up-to-date information from our many business fact sheets, support on effective networking, update on the London Games and many other support tools. All of these are geared towards making sure your business has everything it needs to succeed.

JOINING THE CHAMBER

Our aim at the Chamber is very simple. With a number of events, services, tools, information and support, we are here to support your business right from the start. Join the Chamber today and start to benefit from the largest independent membership organisation in London.





EVENTS

NETWORKING WITH THE CHAMBER

At the Chamber we offer an extensive range of networking events aimed at making sure your business meets new contacts, develops key sales leads and converts those all important sales leads.

The events at Ealing Chamber of Commerce have been developed to suit your every need as a business. With regular informal and relaxed networking opportunities to our more structured opportunities, you will have every chance to succeed. Whether you attend the Connect 4 Lunch, Business Leaders Lunch, Lunch with the Mayor, Christmas Charity Dinner or our business development workshops, to name but a few, your business has the chance to grow on every occasion. All you have to do is get involved.

The events have been designed with one thing in mind – you and your business. With key speakers from the world of industry, offering you advice, support and inspiration, your business will receive great value from all of our events. Not forgetting your chance to network with businesses from across London with the sole purpose of developing new business.

Our events are open to your entire business; all you need to do is make sure you attend. Take a glimpse at just some of our events and begin to understand how you can benefit.



- **CONNECT 4 LUNCH** – Join over 70 delegates for this relaxed and informal event aimed at bringing you closer to the businesses from across the borough and beyond. Taking place every other month you will have a great chance to meet new contacts over a glass of wine and canapés. Complimentary to members, this is one event not to miss.
- **BUSINESS LEADERS LUNCH** – Relax and enjoy a chilled glass of champagne while you wait for lunch to be served. Sit and enjoy a three course meal with businesses from across the borough. With a keynote speaker from the world of business, you will leave the event full of energy and inspiration to succeed.
- **LUNCH WITH THE MAYOR** – Join us for our exclusive three course lunch at the first official engagement of the Mayor of Ealing. Network with a chilled glass of champagne in superb company with a view to developing further business. Previously held at Pillars Restaurant, welcome in the New Mayor in wonderful surroundings followed closely by a delicious meal. Remember to bring your business cards.
- **TIME TO NETWORK** - Meet fresh contacts develop relationships and ultimately achieve the sales leads you need to grow your business. The Chamber will, as always, facilitate your networking through various means to ensure you receive the value you desire.
- **THE SUMMER NETWORK** – Designed to make sure you relax and enjoy some of the summer; make sure you are part of the Summer Network. Bring as many business cards as possible and watch the sun go down over a glass of wine and a delicious barbeque.
- **CHRISTMAS CHARITY DINNER** – Kick start your Christmas celebrations with the Ealing Christmas Charity Dinner. Enjoy the festivities with a three course meal, networking and the odd glass of wine – a wonderful combination for a wonderful evening. With entertainment throughout the evening and a raffle in aid of a local charity, finish your year off in style with the Chamber.

- **NEW MEMBERS NETWORK** – Understand how to maximize your membership at the New Members Network. Held every other month, spend time with the team and make sure you utilise the full potential of the membership. With a brief introduction to networking, the value of your membership will have already begun with this event.
- **BUSINESS DEVELOPMENT WORKSHOPS** – Improve your business skills with our complimentary business development workshops. These refresher courses will open your eyes to up-to-date techniques and methods to direct you and your business in the right direction.

EVENTS AT THE LONDON CHAMBER OF COMMERCE

Networking is a key part of the Chamber's success and as a result your success. As members of our network, you have access to additional networking events at London Chamber of Commerce, including Changing Places.

Changing Places is our monthly flagship networking event, attracting over 150 delegates every time. As members, join us every month for an informal and relaxed networking event aimed at securing your future business – complimentary.

With a number of other sector by sector networking events available to members of the Chamber, increase your potential success today.

BOOK YOUR EVENTS WITH THE CHAMBER

The Chamber has made it even easier for you to attend our events. You can book your places online at www.ealingchamber.org or contact the events team on **+44(0) 20 8840 6332**.

PHOTOGRAPHS

- Networking
- Canapés
- Glasses of wine



SERVICES, OFFERS AND MEMBERS' LOUNGE

The Chamber has a number of services, offers and discounts to make sure you and your business save time and money as members. We offer a full complement of services aimed at making sure you have the tools to succeed. Membership of the Chamber offers you an unbeatable package of support – all you have to do is access it.

THE MONEY SAVERS

- **UNLIMITED FREE 24 HOUR LEGAL ADVICE HELPLINE** – Our legal advice line offers your business unlimited FREE telephone advice 24 hours a day, 365 days a year on legal problems whether business or personal.
- **BUSINESS BUILDER** – Access our FREE online toolkit helping you to manage all aspects of your business. From developing a business plan to developing a marketing plan, the Business Builder will offer you a step-by-step guide to building your business. With the added payroll service, the Business Builder will allow you to calculate the wages and salaries of your staff and work out your tax and NI contributions.
- **ENTERPRISE EUROPE NETWORK** – Our team of experts will assist you with any questions concerning business in Europe, including EU legislation and standards, loans and grants and finding you business partners worldwide.
- **INTERNATIONAL TRADE ADVICE** – Keeping you in touch and up-to-date on all issues affecting import and export and will support you every step of the way.

SAVE TIME AND MONEY – MEMBER DISCOUNTS

- **CHAMBER CONNECT CARD** – Our nationwide discount card, as part of the British Chambers of Commerce, offers you savings from Land's End to John O'Groats. With discounts on all aspects of business from stationary to access to airport lounges, the Chamber Connect Card can save you money. For further details visit www.connectcard.co.uk
- **CHAMBER OFFICE SEARCH** – Whether you are thinking of re-locating your business, now or in the future, access the largest office space database in the UK through the London Chamber.
- **CREDIT CARD PROCESSING SERVICE** – Gain access to state of the art credit and debit terminals at a discounted rate through the Chamber.
- **DISCOUNTED MAILING LISTS** – Make sure you and your business are targeting the right companies. Build your sales database with discounted mailing lists available through our Members' Zone.



- **ENVIRONMENTAL SUPPORT** – A range of online resources helping you tackle everything from recycling to waste management, complete with a telephone advice line so you can talk through your concerns.
- **HEALTH CASH PLAN** – If the thought of a Private Medical Insurance scheme for your employees sends you and your profit margins into a spin; our Health Cash Plan could be just what you're looking for.
- **TRANSLATION SERVICE** – A professional and cost-effective service where work is carried out by highly skilled experts providing translation of over 100 different languages from Arabic and Bulgarian to Yiddish and Zulu.

MEMBERS' LOUNGE

Whether you are meeting a potential client, entertaining or meeting with colleagues we have everything you need at our members' lounge. Simply come in and use our venue free of charge. Take advantage of some of these great facilities:

- Internet access
- BT open zone wireless internet connectivity for your laptop or PDA
- Plasma screen showing breaking news
- Open from 8.30am to 5.00pm Monday to Friday
- Refreshments available from 8.30am to 4.30pm
- Ground floor location
- Formal and informal seating



PREMIER PLUS MEMBERSHIP

Why not become a Premier Plus member of the London Chamber of Commerce? As a Premier Plus member you will have access to every benefit offered by the London Chamber network. With over 2,500 Premier Plus members from across London, your business will have every chance to grow your business from across the Capital.

EVENTS WITH THE LONDON CHAMBER OF COMMERCE

Access over 100 events throughout the year, offering you and your business the chance to grow and succeed. From events such as our Meet the Buyer offering you the chance to work with some of London's largest companies to our Business Development Club. With key networking events such as our flagship event Changing Places, you have every chance to grow your business – with the Chamber.

Our sector specific events offer a targeted approach to ensure you meet the right businesses at the right time.

- **DEFENCE & SECURITY GROUP** – Keep up-to-date on the current issues surrounding the defence and security industries at our defence and security committee. With regular briefings, networking events and updates, your business will have access to one of the largest sectors in our network.
- **ASIAN BUSINESS ASSOCIATION (ABA)** – the ABA has gained an impressive reputation and has become a vital forum for the Chambers work with Asian businesses. With around 1500 members, the ABA acts as the voice of the London's Asian businesses, culminating with the Asian Business Association Dinner.
- **WOMEN IN BUSINESS** – Our Women in Business (WiB) lunches aim to create a 'club-like' setting, in which members can network, discuss current business issues and learn from the experiences of successful businesses women. With keynote speakers from the world of business, understand how they achieved their successes, the barriers they faced and what support they needed to reach their goals.
- **PROPERTY & CONSTRUCTION** – A vital part of the London Chamber of Commerce network, the Property & Construction group is key to the development of the London economy. With a full compliment of networking events, including a series of breakfast briefings and our annual Property and Construction dinner.

ADDITIONAL PREMIER PLUS SERVICES

EXPORT DOCUMENTATION – The Chamber is leading the way in offering businesses the chance to succeed internationally. The Chamber will assist you and your business in providing you with all the documentation you need to export your goods and services.

With a dedicated team of British Chamber approved documentation officers who can provide you with EUR1 movement certificates, Certificates of origin Arab and EC and ATA carnets. You can access the relevant documentation online or at our offices in central London, and as a Chamber member receive substantial discounts.



CHAMBER HR – This Service includes a 24/7 telephone helpline, a compliant contract of employment, employee handbook and over 150 additional policies, forms and documents to help you make any HR issue a thing of the past.

CONFERENCE FACILITIES – Take advantage of our modern conference facilities in the heart of London. With a dedicated support team, adaptable rooms to accommodate 2-200 people plus, in house catering and WiFi access you and your guests will be looked after as soon as you have made your booking. With competitive rates, we have all you need and more.

WHERE CAN I GET FURTHER INFORMATION?

Visit our website www.londonchamber.co.uk for full details on the membership, our current activities and events and the services we offer to see how your business can benefit.

Or call our Membership Sales team on **+44(0) 207 203 1881** for a one to one discussion on how the Chamber can make a real difference to the growth of your business.

WHAT TO DO NEXT

To find out more about Premier Plus membership visit www.londonchamber.co.uk or call our team on **+44 (0)20 7203 1881**



JOINING EALING CHAMBER OF COMMERCE

Joining the Chamber has never been simpler. To be a member of Ealing Chamber of Commerce, your business must be located in the following post codes: **UB1, UB2, UB5, UB6, W3, W5, W7, W13 or NW10.**

To join the Chamber, you will need to assess how many full-time employees you have in your business to ascertain the level of subscription fee required to join the membership.

WHAT DO I DO NEXT?

- Completing an online application form with payment details at www.ealingchamber.org
- Or
- Completing the application form attached with payment details (**credit card, debit card, BACS or by cheque**). All cheques must be made payable to the London Chamber of Commerce. Please send your completed form to **Ealing Chamber of Commerce, Grove Mews, 42 The Grove, Ealing, London, W5 5LH.**

CAN I GET A DISCOUNT ON MY MEMBERSHIP SUBSCRIPTION?

By completing a **direct debit** mandate form (within the pack), you will be entitled to a **5% discount** off your first year subscription fee – saving you money instantly.

Not only that...

Should your company renew its membership with the Chamber, in your second year you will also receive a **5% discount** on your membership subscription fee.

Members that renew their membership with the Chamber in the third year will receive a **7.5% discount** off their membership subscription fee.

Should your company continue to reap the benefits of membership with the Chamber in its fourth year, you will be entitled to claim a **10% discount** off your membership subscription fee and all subsequent years – for as long as you are part of the Chamber network.



APPLICATION FORM

We hereby apply for membership of Ealing Chamber of Commerce and agree to be bound by the Memorandum and Articles of Association of the London Chamber of Commerce and Industry. Please complete this form in BLOCK CAPITALS, using a ballpoint pen



ABOUT YOUR COMPANY

company name		
known as (if different from above)		
address		
city	county	postcode
telephone	fax	
company email	website	
description of business (products, services etc.)		
business sector	number of personnel (based on full-time employees)	
how did you hear about Ealing Chamber of Commerce?		

YOUR DETAILS – principal contact

title (Mr/Mrs/Miss/Ms/Other)	first name	surname
job title		
telephone	fax	
email		

PRIVACY AND DATA PROTECTION – personal data/principal contact

We are committed to protecting your privacy and will only use the information we collect about you in accordance with the reasons stated when we collect the information. The information supplied by you will be held on a database by London Chamber of Commerce and used to inform you of member benefits and events, survey your views and manage your membership.

Unless you put a cross in the box(es) provided:

- | | | |
|-------------------------------------|---|--------------------------|
| your company data will be: | Displayed on the searchable on-line database on the Members' Zone of the Ealing Chamber of Commerce website | <input type="checkbox"/> |
| | Printed in the hard-copy London Chamber of Commerce members' directory | <input type="checkbox"/> |
| you will receive: | A copy of the Ealing Chamber Newslink | <input type="checkbox"/> |
| | A copy of the London Business Matters magazine | <input type="checkbox"/> |
| | A copy of the monthly eLondon Newsletter by email | <input type="checkbox"/> |
| your personal data will be used to: | Provide you with details of member benefits including events offered by Ealing Chamber of Commerce and London Chamber of Commerce | <input type="checkbox"/> |
| | Inform you of offers we have negotiated with third parties to support your business or save your business money | <input type="checkbox"/> |

Please indicate with a cross in the box if you do not wish to receive information by any of the following media:

Telephone Fax Email Mail

Please note that by opting out of any communication channels you may miss out on events, information, discounts, exclusive offers and opportunities to voice your views, all of which are benefits of your membership.

