

CONNECT. INFLUENCE. SUPPORT.



DEFENCE AND SECURITY

Why your company should join
London Chamber of Commerce and Industry

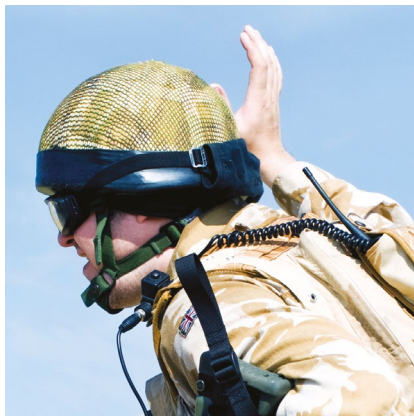
London Chamber of Commerce and Industry (LCCI) is the capital's biggest independent business support and networking organisation and represents the interests of thousands of member companies. We have been in the business of supporting London businesses since 1881 and we cater for all sizes and sectors of industry. We provide professional, independent and affordable services to our members and are recognised as the 'Voice of London Business'.

LCCI membership helps you grow and develop your business. We are the only Chamber of Commerce in the UK with an established *Defence and Security Group*. For companies in the defence and security industry we provide a range of targeted business development services and offer direct access to senior decision makers from within the world's business and political communities.

WHAT LCCI MEMBERSHIP OFFERS YOUR BUSINESS

Membership of LCCI also enables your business to make significant savings by reducing the need for expensive support services. Unlike other membership organisations, membership of LCCI is corporate, which means that everyone employed within your company can use our services.

- **The opportunity to meet industry leaders from the defence and security sectors and keep up-to-date with trends and developments** – leading industry figures provide first-hand insights into what is happening in the industry at regular industry specific events. These also provide excellent networking opportunities with other businesses concerned in any way with all aspects of defence and security.
- **The opportunity to connect with senior decision makers from the defence and security sectors** – at a range of prestigious business networking events designed specifically for these sectors. Our *Defence and Security Group* events attract leading industry figures as speakers and have impressive guest lists.
- **Direct access to political and influential figures that shape the landscape that your business operates in** – our free, member exclusive, political breakfast briefings with senior decision makers from National and Local government, the Opposition and their Advisors provide a rare opportunity to raise at first-hand any issues affecting your business.
- **The opportunity to influence government policy affecting the defence and security sectors** – by being part of the LCCI's highly regarded *Defence and Security* committee that makes representations to National and Local government on issues that affect the industry.
- **Help to expand your business overseas** – with so many overseas markets potentially offering opportunities for companies in the defence and security sectors, we can help your business research and enter new overseas markets by offering you advice, market information, relevant contacts, seminars and overseas trade missions.



AND THERE IS EVEN MORE...

- **Free networking events** – over 100 free events each year enabling your company to make new business connections. Networking at these events offers you and your colleagues the ability to meet a wide range of decision makers and influencers and to build your own business network. Over 12,000 people attend our events each year and there is no limit on how many you can attend
- **Member-to-member marketing opportunities** – our online members' directory provides listings of all member companies, enabling you to quickly develop your own network of LCCI members to do business with. You can also post your own exclusive member offers online at londonchamber.co.uk, as well as take advantage of free advertorial space in the LCCI's *London Business Matters* magazine. This magazine, printed ten times a year, has a readership of 18,000 – take a look at the latest edition at londonchamber.co.uk
- **Legal telephone advice line** – offers unlimited free telephone legal advice 24 hours a day, 365 days a year, on legal problems whether private or business related
- **Online HR and legal documents** – download and edit over 350 online documents, in a broad range of areas including Employment, Health and Safety through to Debt and Debt Recovery, Property, IP and Employee Health Management
- **Business information services** – from corporate intelligence, product sourcing to advice on EU and international matters, our skilled and experienced staff can help you find that vital piece of information you need
- **Meeting space in our Members' Lounge in the heart of the City** – with free wireless internet connection, the Lounge provides a welcoming and professional environment to carry out business or catch up on emails between meetings – there is no need to book and you can use it as often as you wish – it's a great facility
- **Discounted events** – a further 100 events each year to help your business make new connections, including award winning networking events, special interest group events – *Asian Business Association, Defence and Security Group and Property and Construction Group*
- **International trade events and missions** – our UK based seminars provide advice on export and trade opportunities in key overseas markets and our high-level trade missions enable you to explore international markets first-hand
- **Preferential rates on export documentation** – up to 50% discount on most export documents. We provide ATA Carnets, Certificates of Origin and a range of other certificates to satisfy the requirements of the importing country, Customs or overseas banks including Force Majeure, Health Certificates and Special Certificates
- **Preferential rates on marketing and business services from carefully selected third party suppliers** – helping you to run your business more economically
- **Use of the LCCI logo** – use of the 'proud to be a member' logo on your website, items of stationery and other marketing collateral is a brilliant way to show clients that your company, venue, restaurant or attraction is part of a trusted and highly credible business organisation

BECOME A MEMBER TODAY AND START USING OUR SERVICES RIGHT AWAY

Becoming a member is simple. You can:

- contact us on T: +44 (0)20 7203 1881 or E: membersales@londonchamber.co.uk to find out more, discuss your membership subscription and help complete your application form
- visit londonchamber.co.uk/join and complete your application online

Once you are a member your Account Manager in our Member Relationship team will be in touch to help you make sure you get the best from your membership from day one, and throughout the year ahead.

We look forward to welcoming you into membership.

London Chamber of Commerce and Industry

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